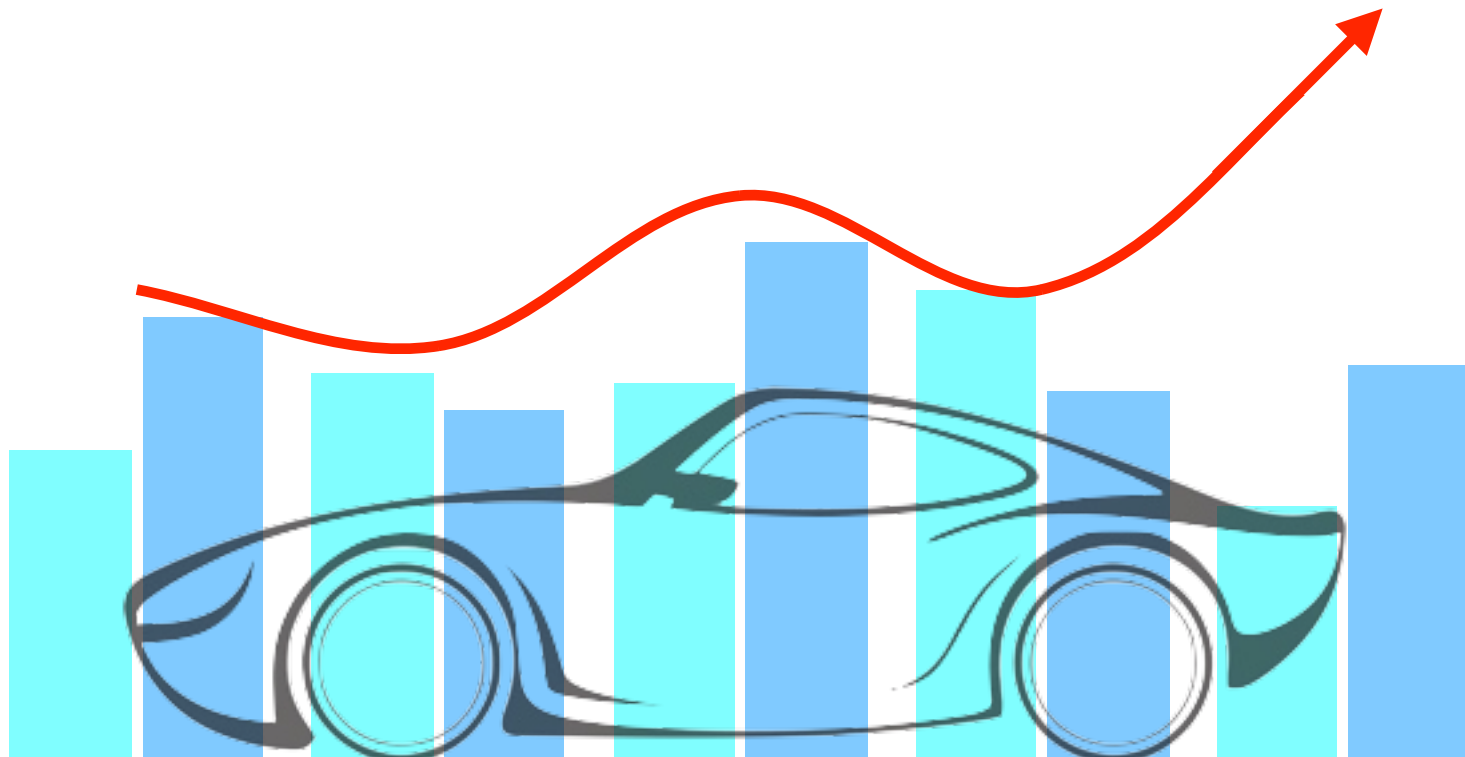


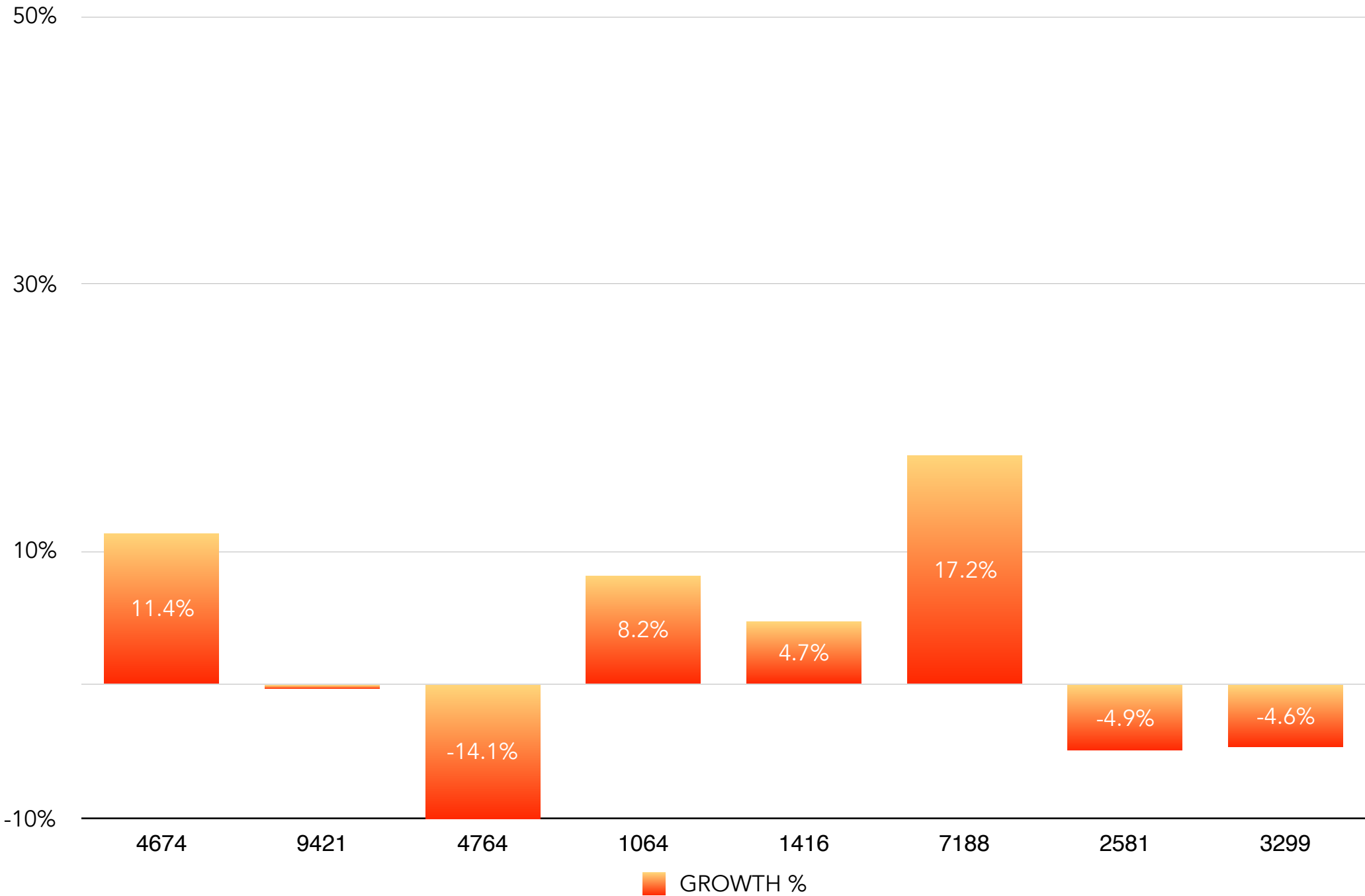
COLORVISION™

# ColorVision Profit Management

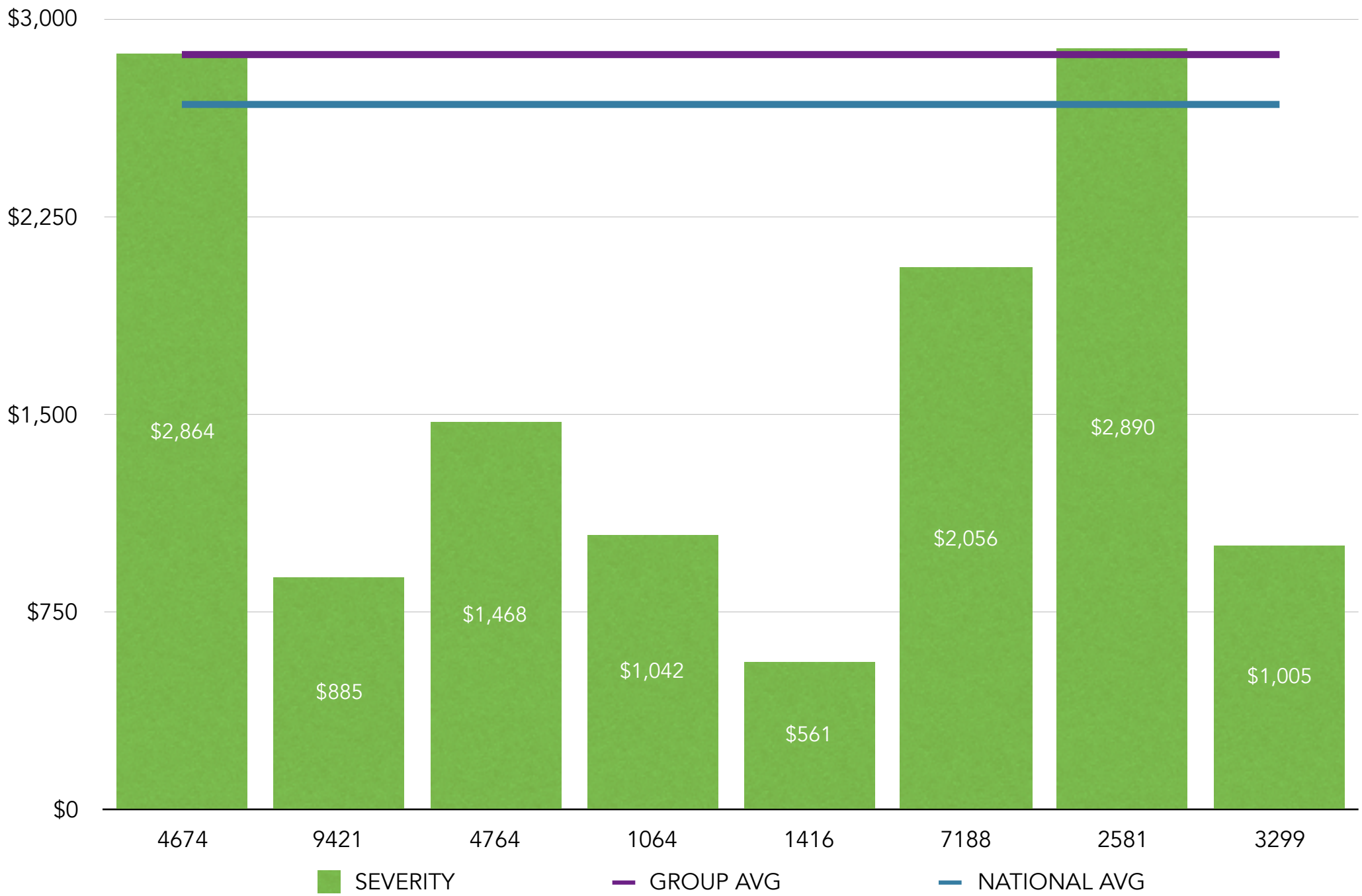
March 2017 Group Report  
Dealership Collision Centers



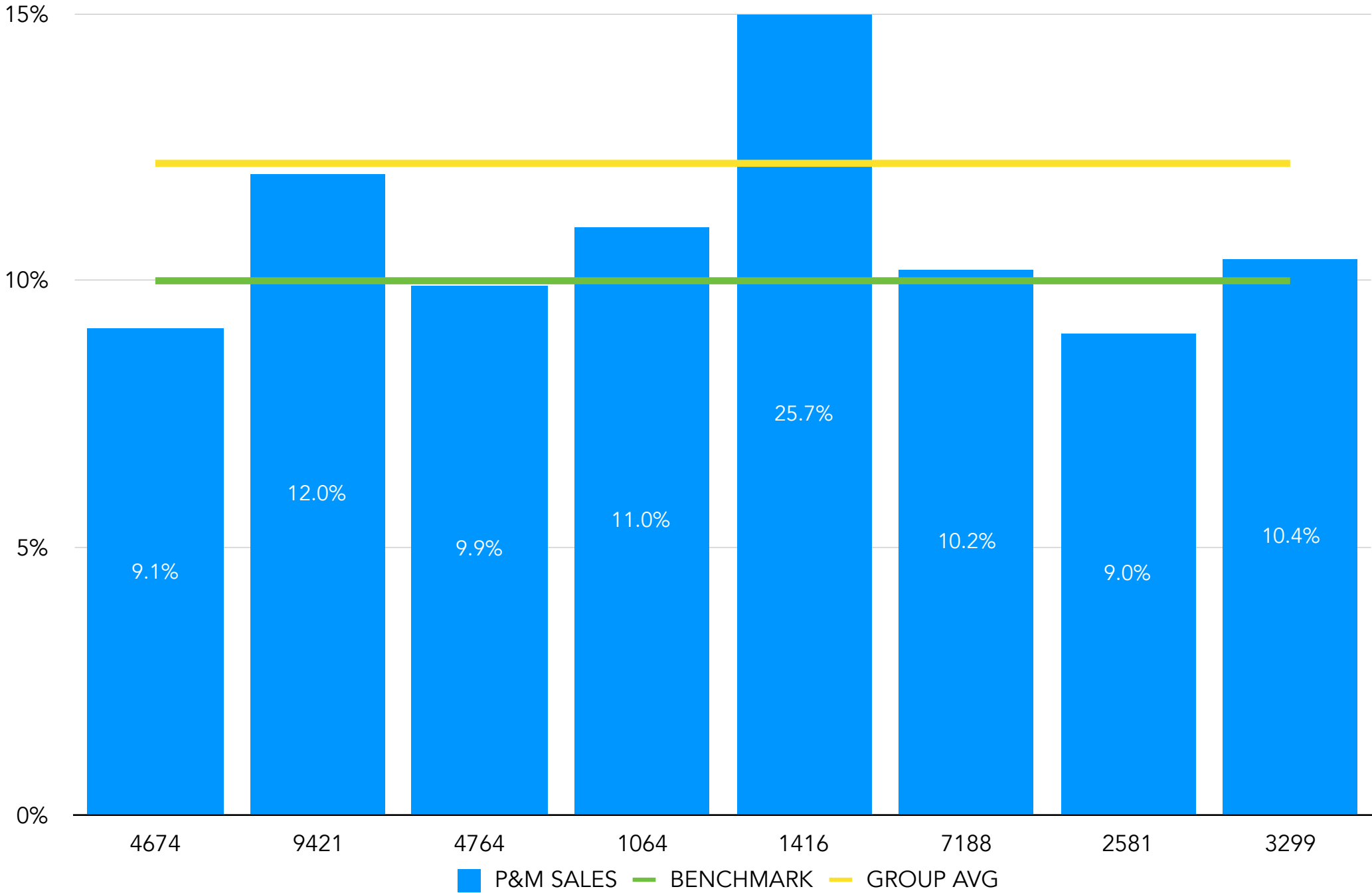
# YTD TOTAL SALES GROWTH VS PREVIOUS YEAR



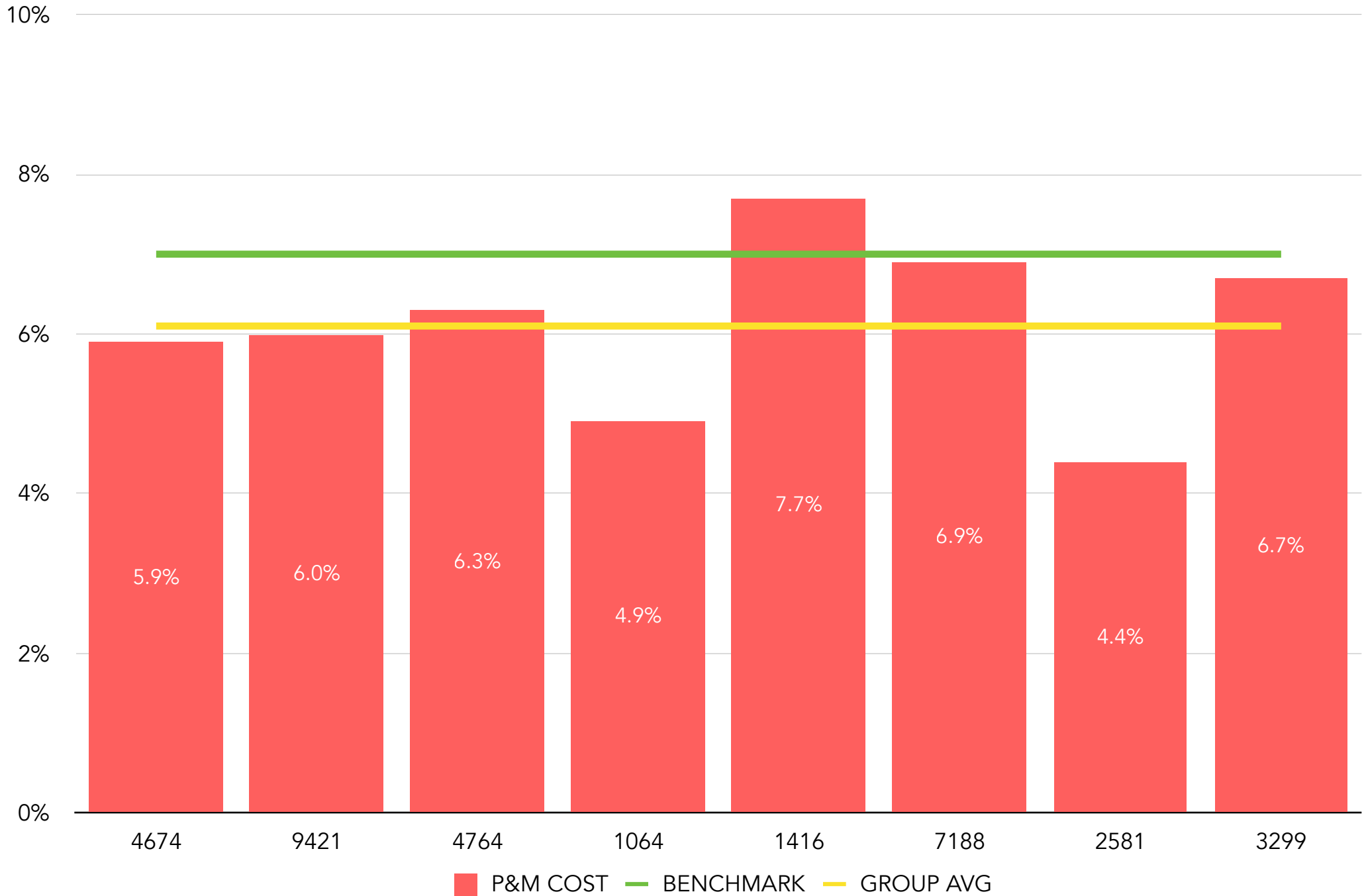
# YTD SEVERITY



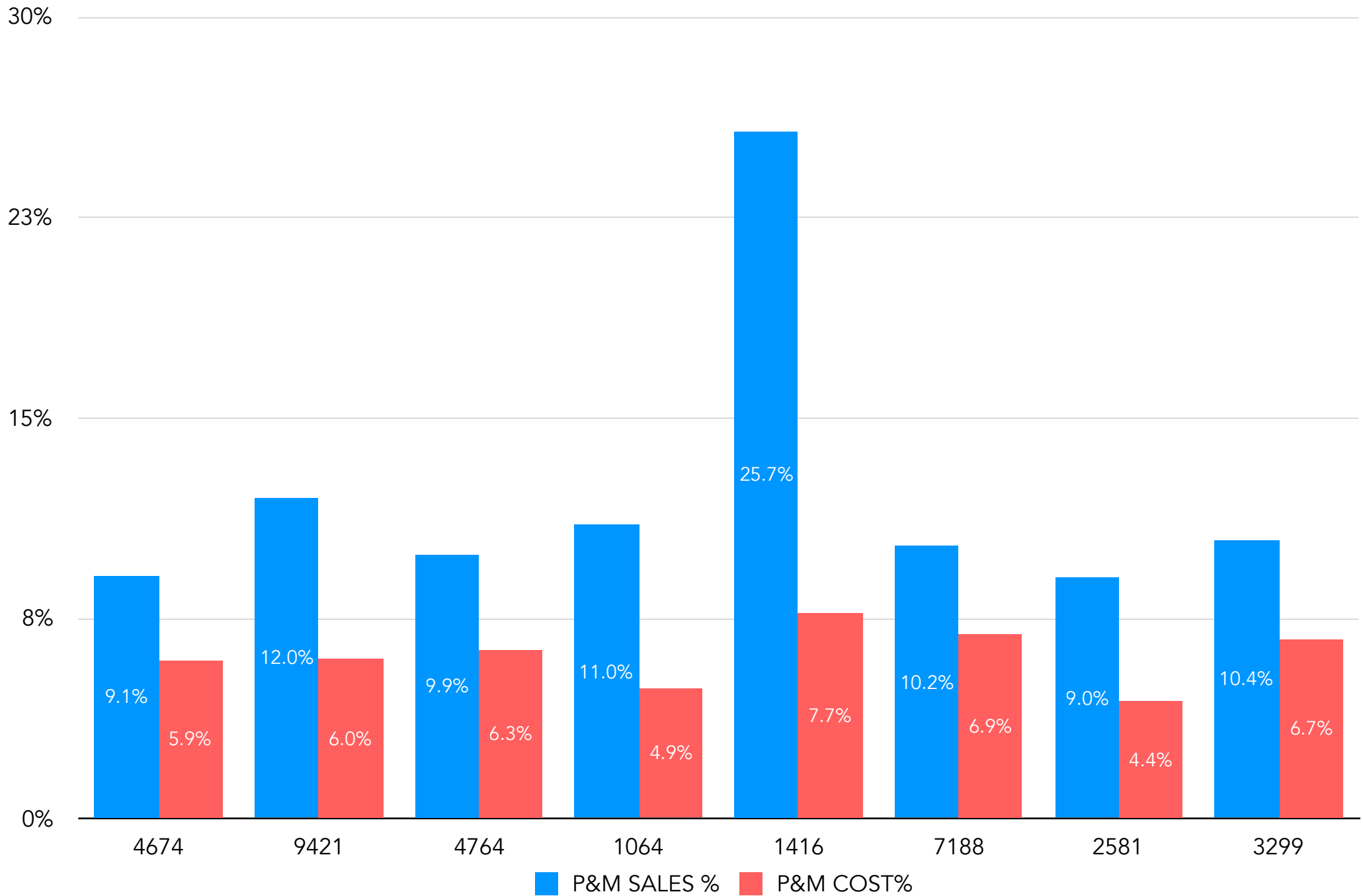
# YTD P&M SALES % TO TOTAL SALES



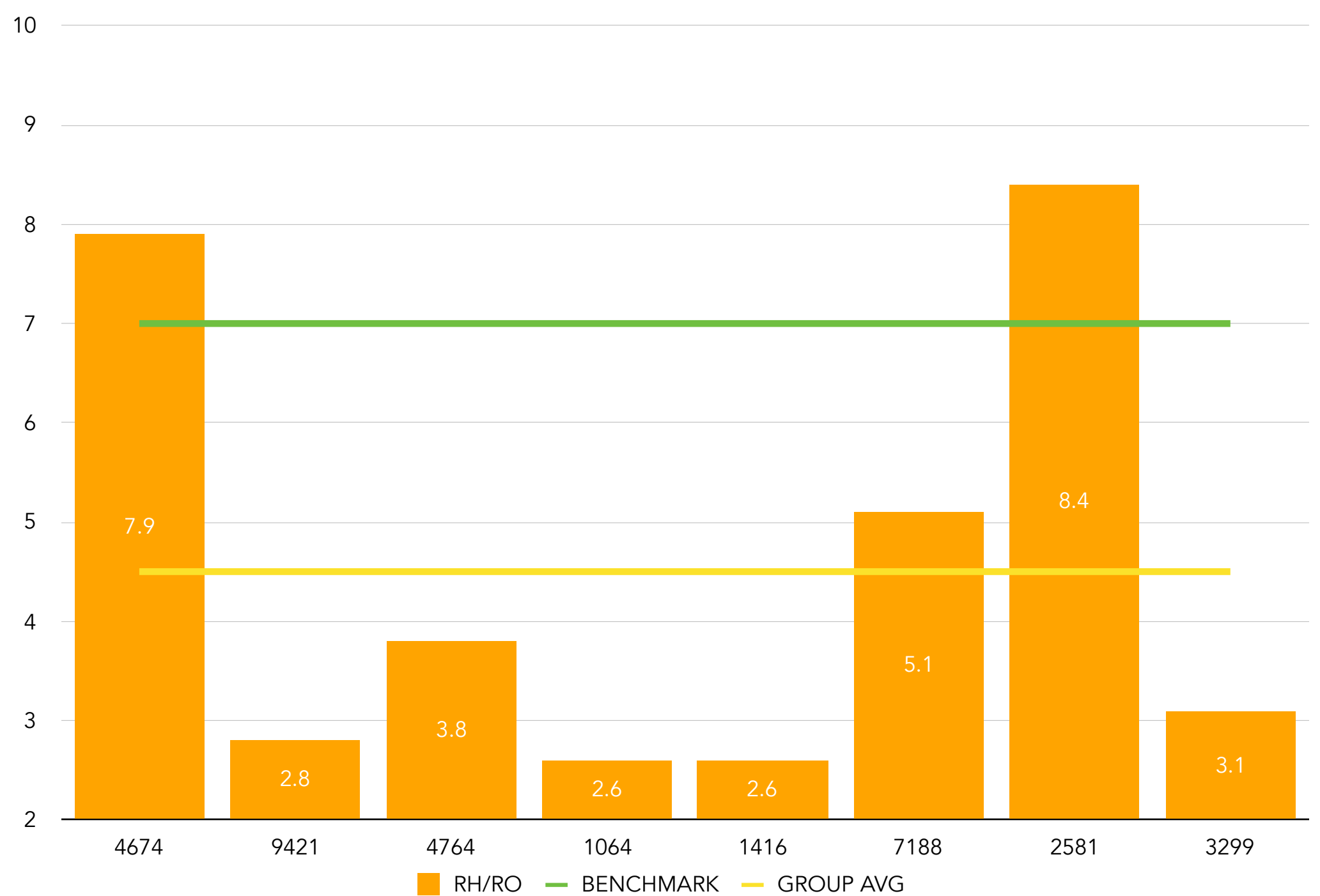
# YTD COST % TO TOTAL SALES



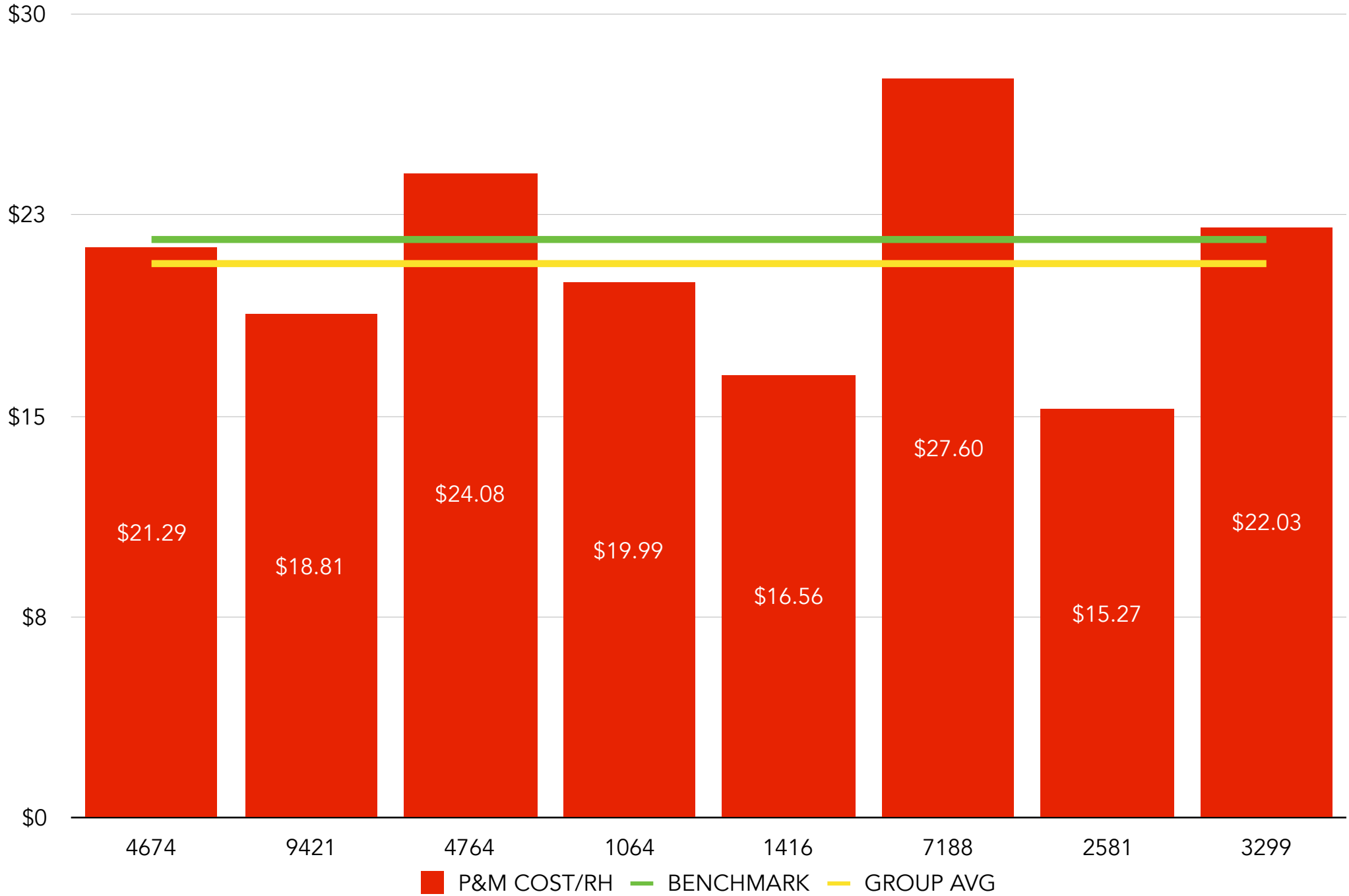
# YTD P&M SALES VS COST



# YTD REFINISH HOURS PER REPAIR ORDER

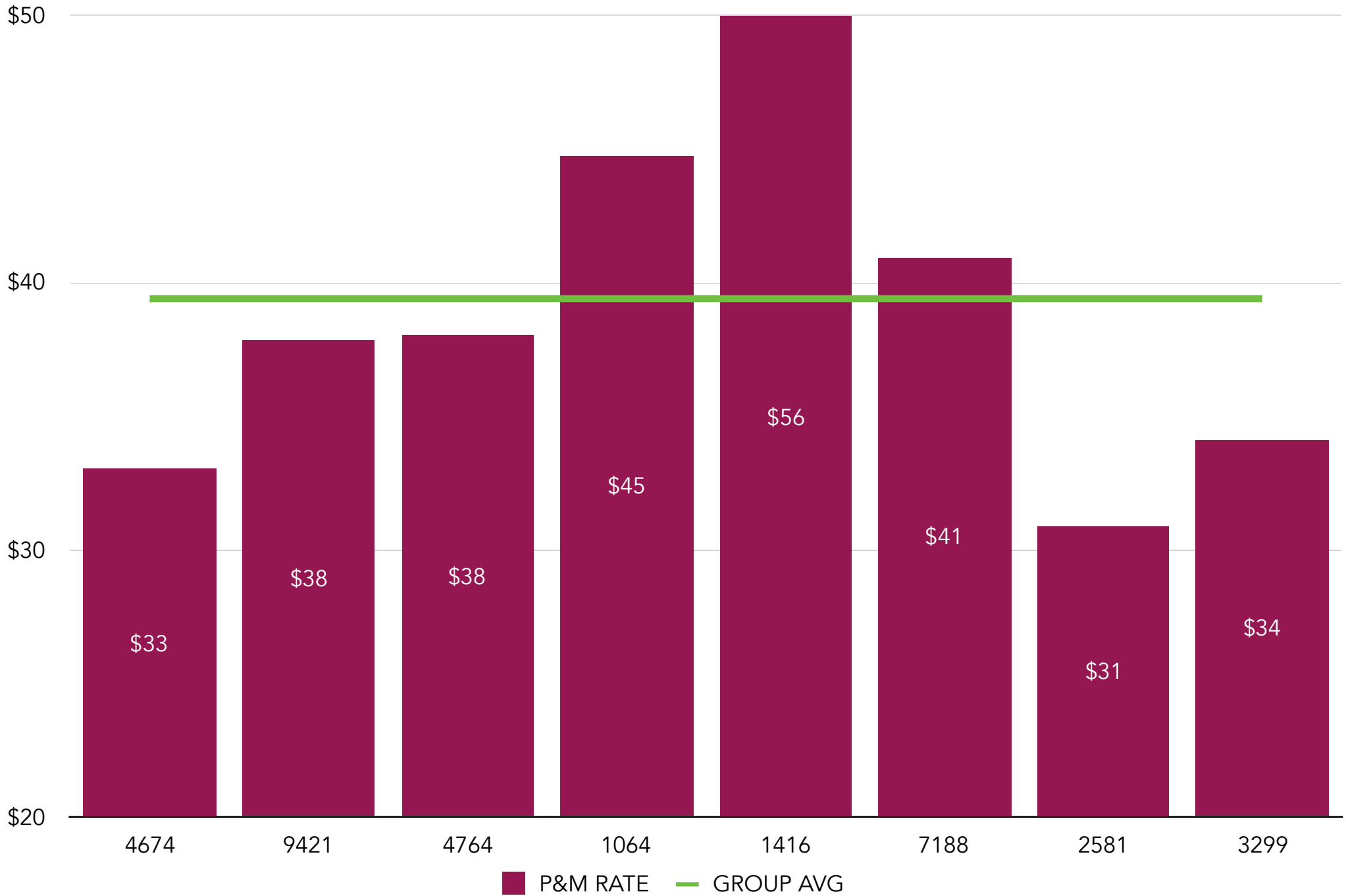


# YTD PAINT AND MATERIAL COST PER REFINISH HOUR

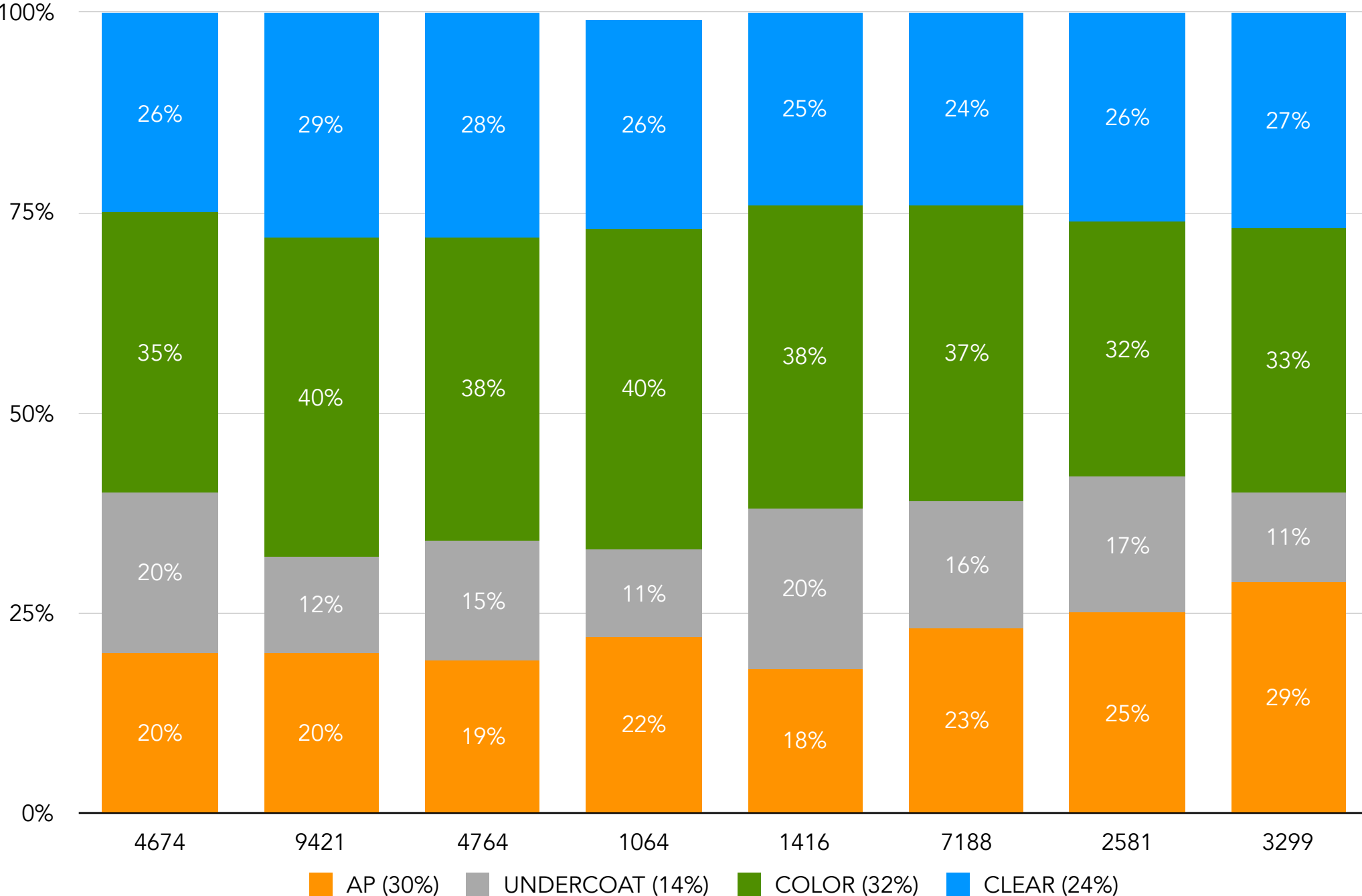




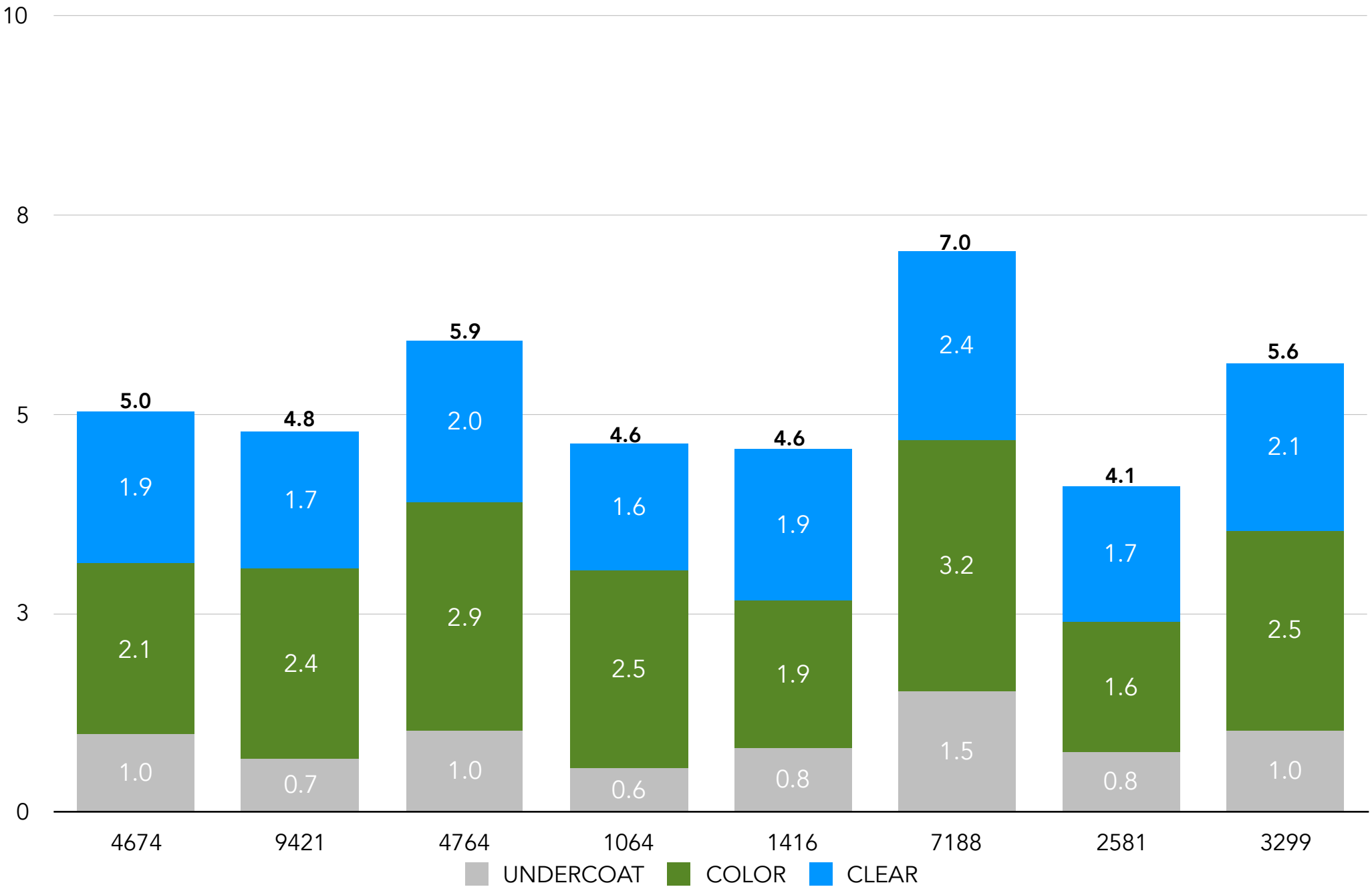
# YTD EFFECTIVE P&M RATE



# YTD GROUP PRODUCT MIX



# YTD OUNCES OF LIQUID PER REFINISH HOUR



# YTD PAINT HOURS PER GALLON OF CLEAR

