



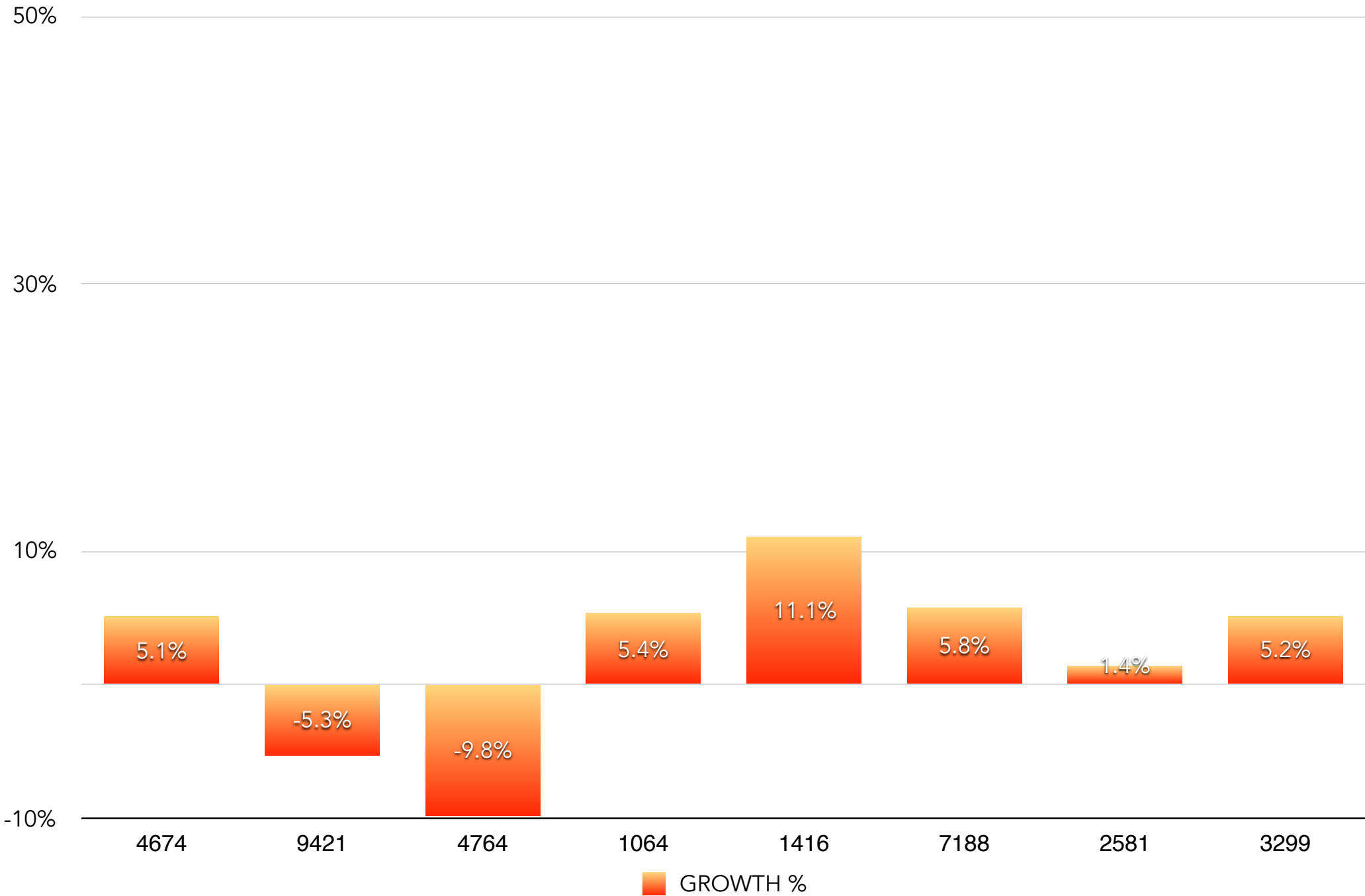
COLORVISION

PROFIT MANAGEMENT

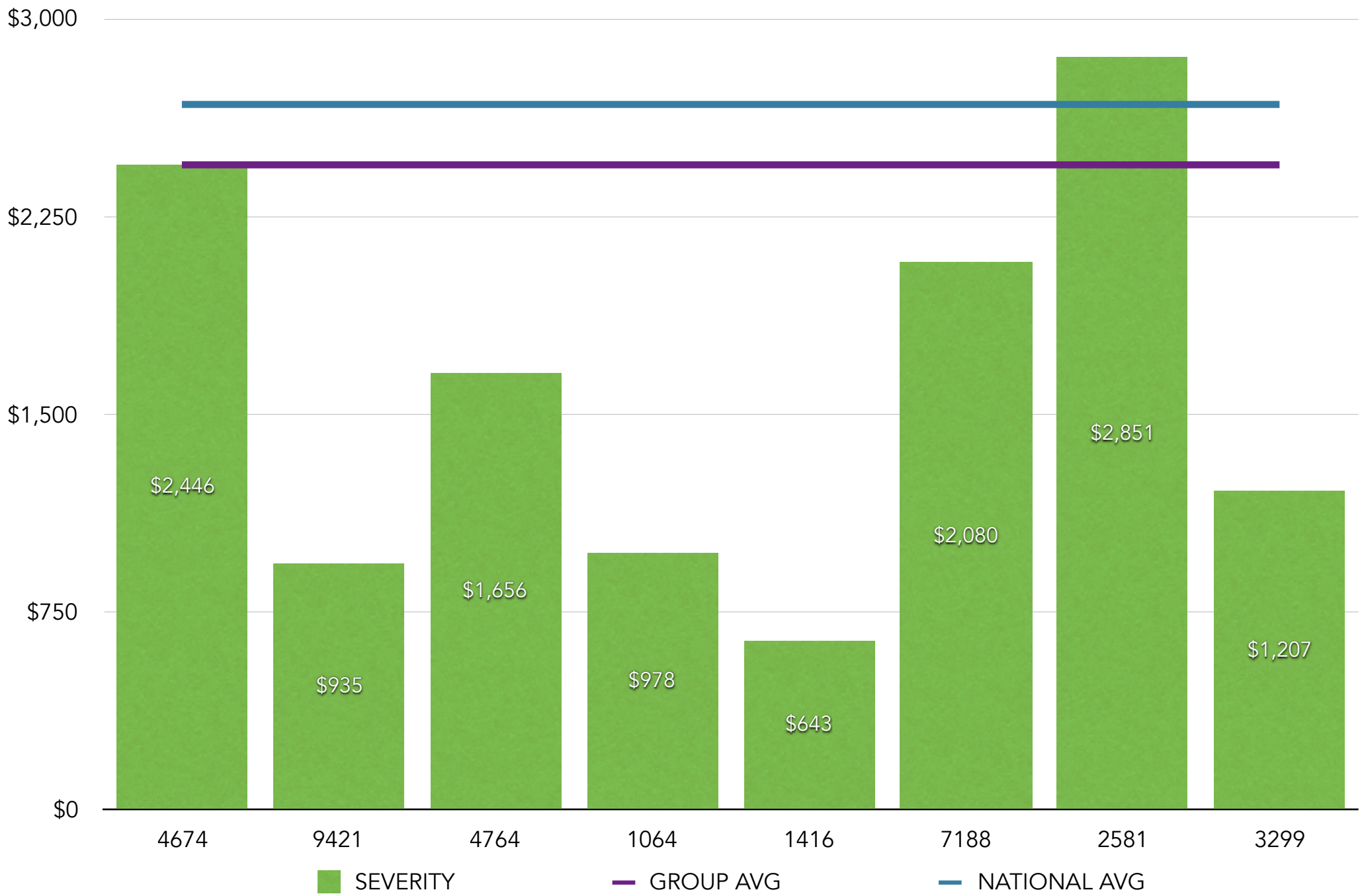
TOTAL SALES VS PREVIOUS YEAR
SEVERITY
P&M SALES TO TOTAL SALES
P&M COST TO TOTAL SALES
P&M SALES VS COST
REFINISH HOURS PER REPAIR ORDER
P&M COST PER REFINISH HOUR
EFFECTIVE P&M RATE
PRODUCT MIX
OUNCES OF LIQUID PER REFINISH HOUR
PAINT HOURS PER GALLON OF CLEAR

October 2017 Group Report
Dealership Collision Centers

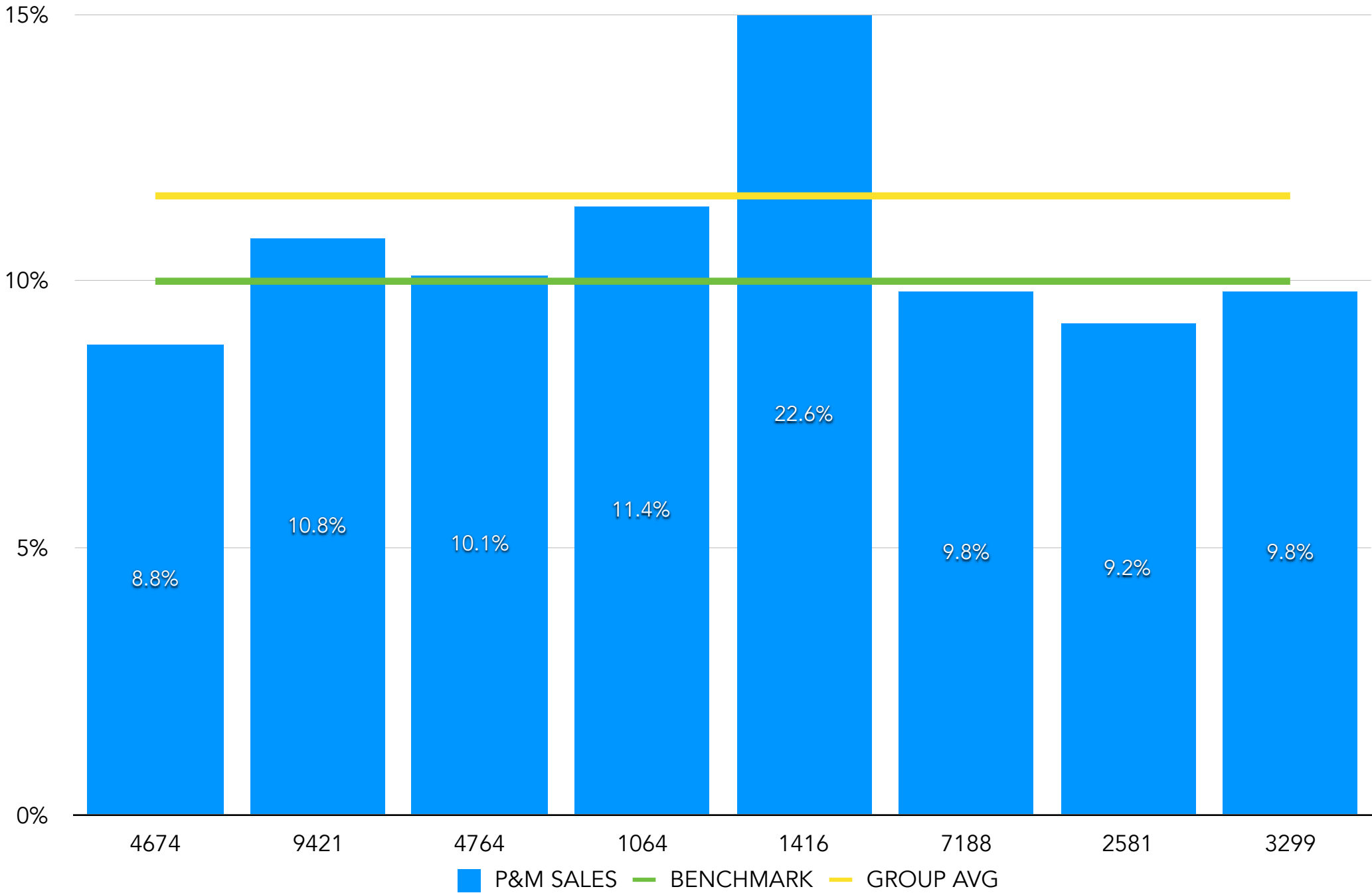
YTD TOTAL SALES GROWTH VS PREVIOUS YEAR



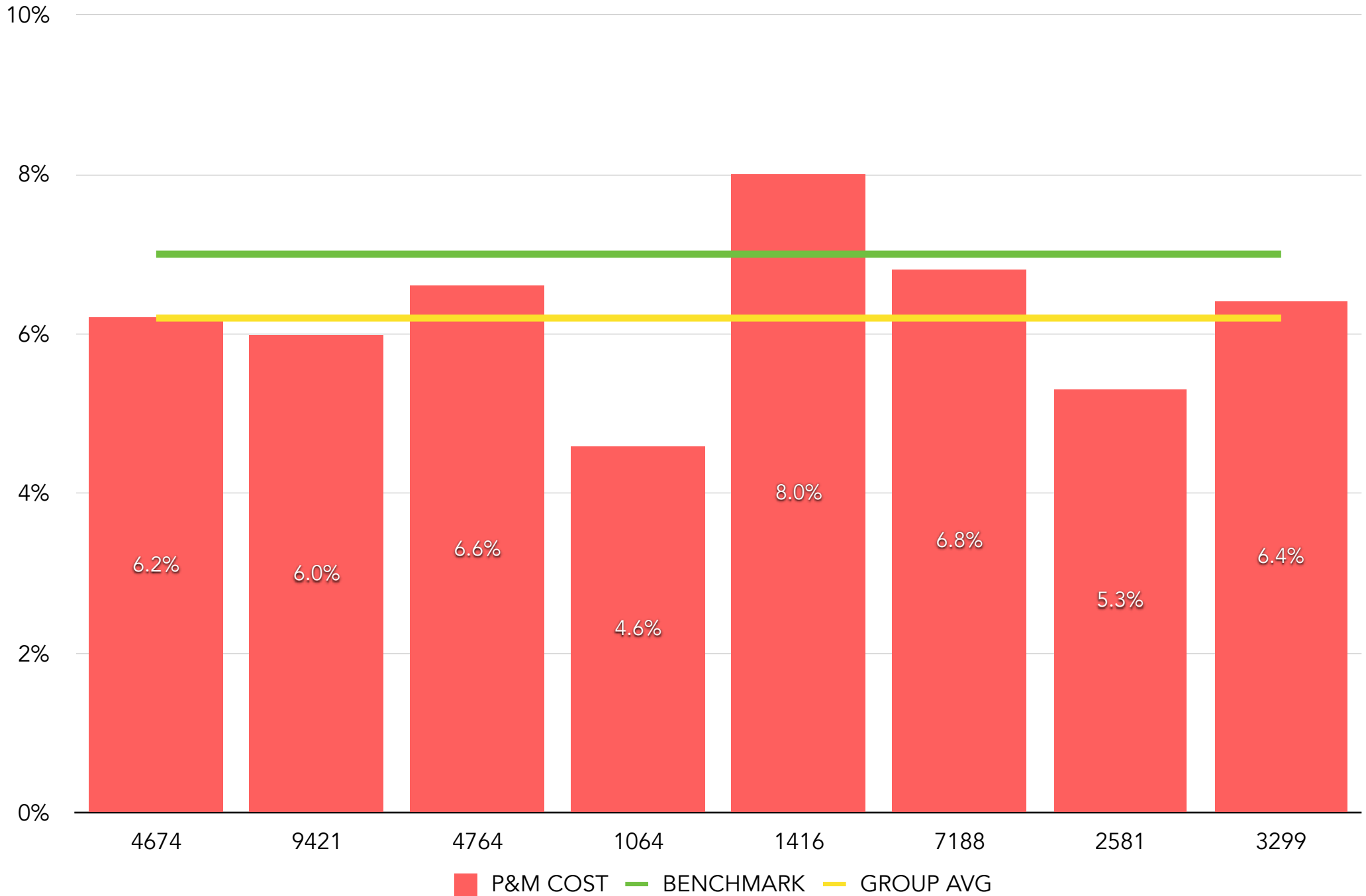
YTD SEVERITY



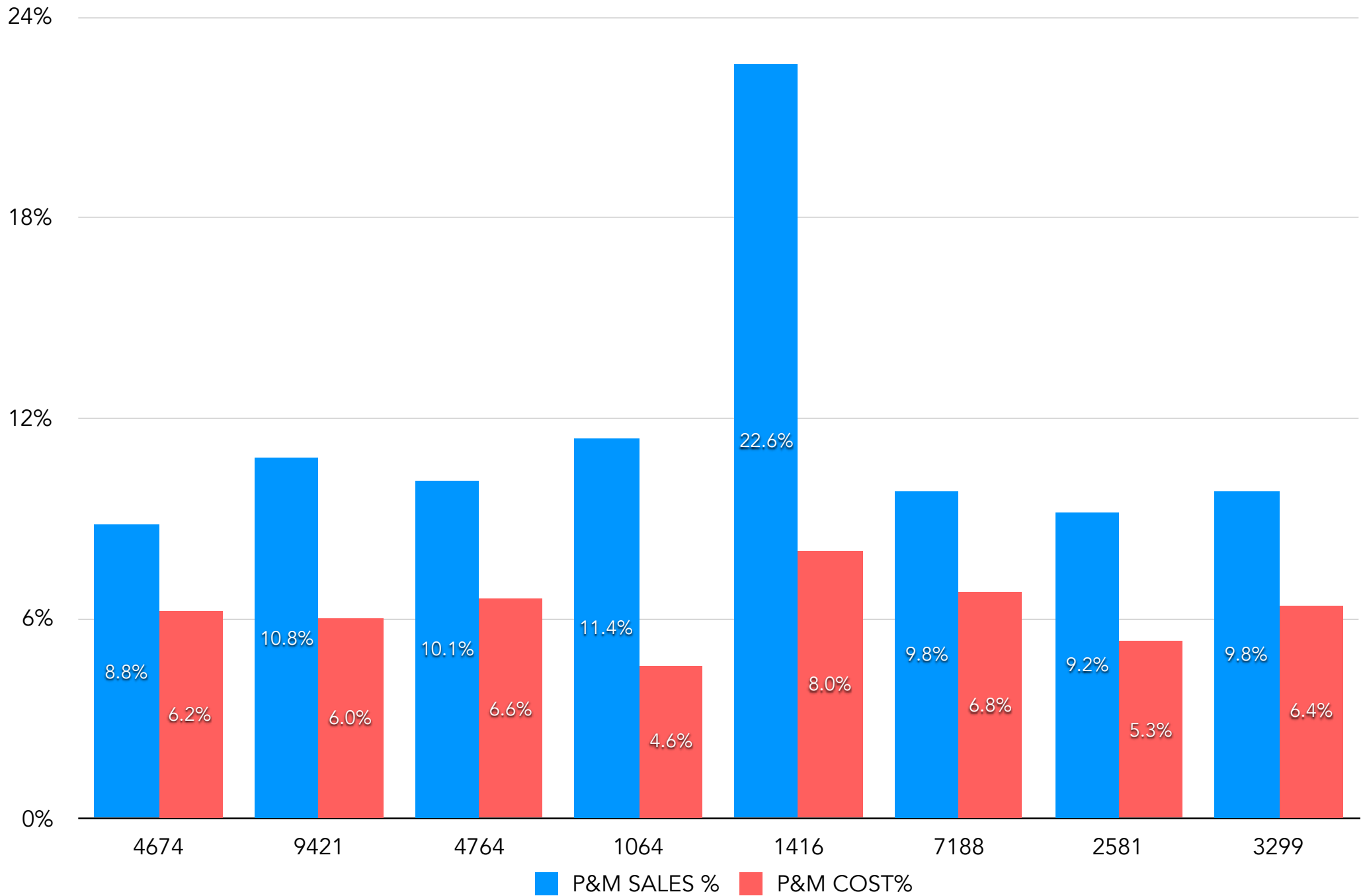
YTD P&M SALES % TO TOTAL SALES



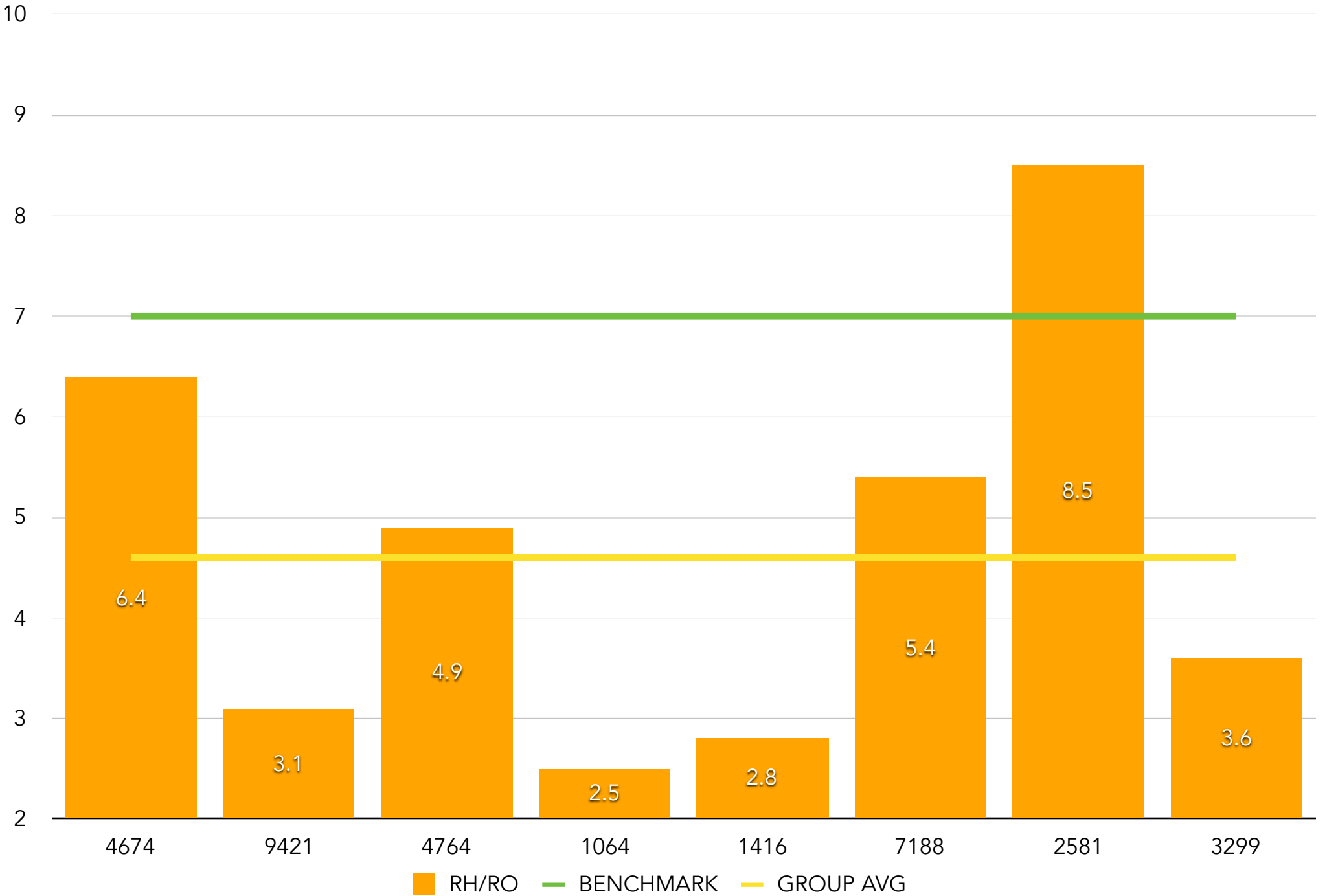
YTD COST % TO TOTAL SALES



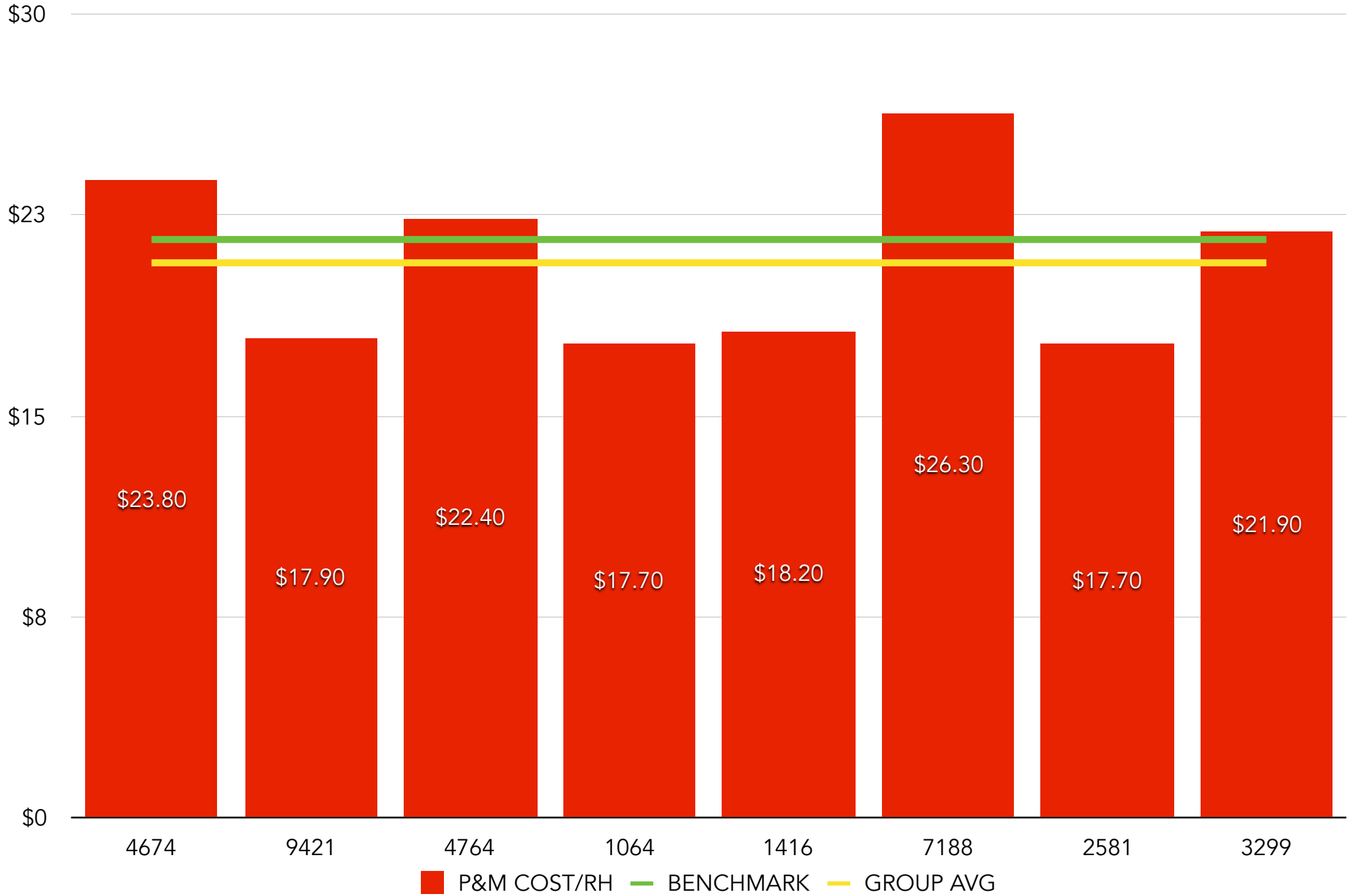
YTD P&M SALES VS COST



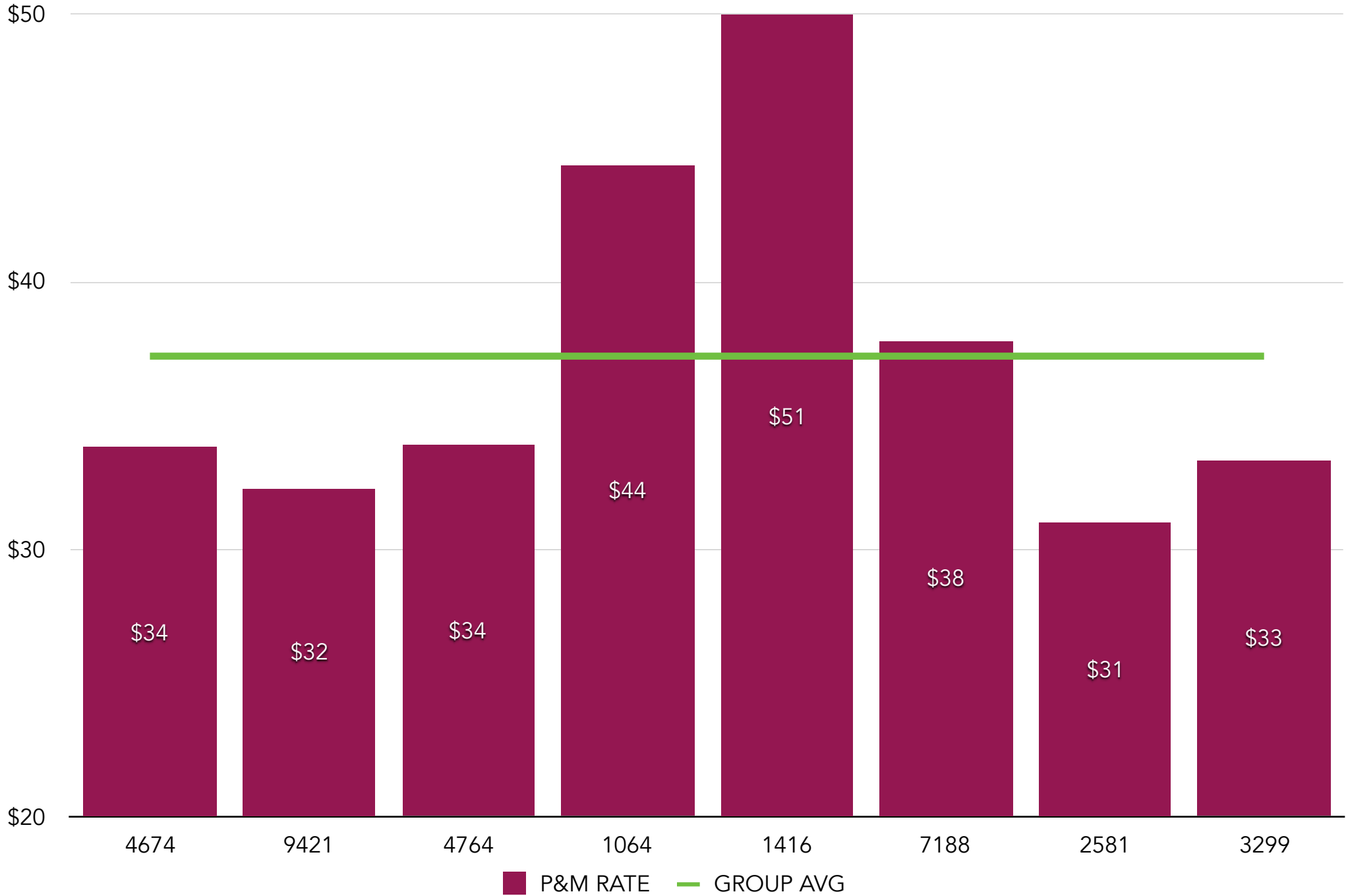
YTD REFINISH HOURS PER REPAIR ORDER



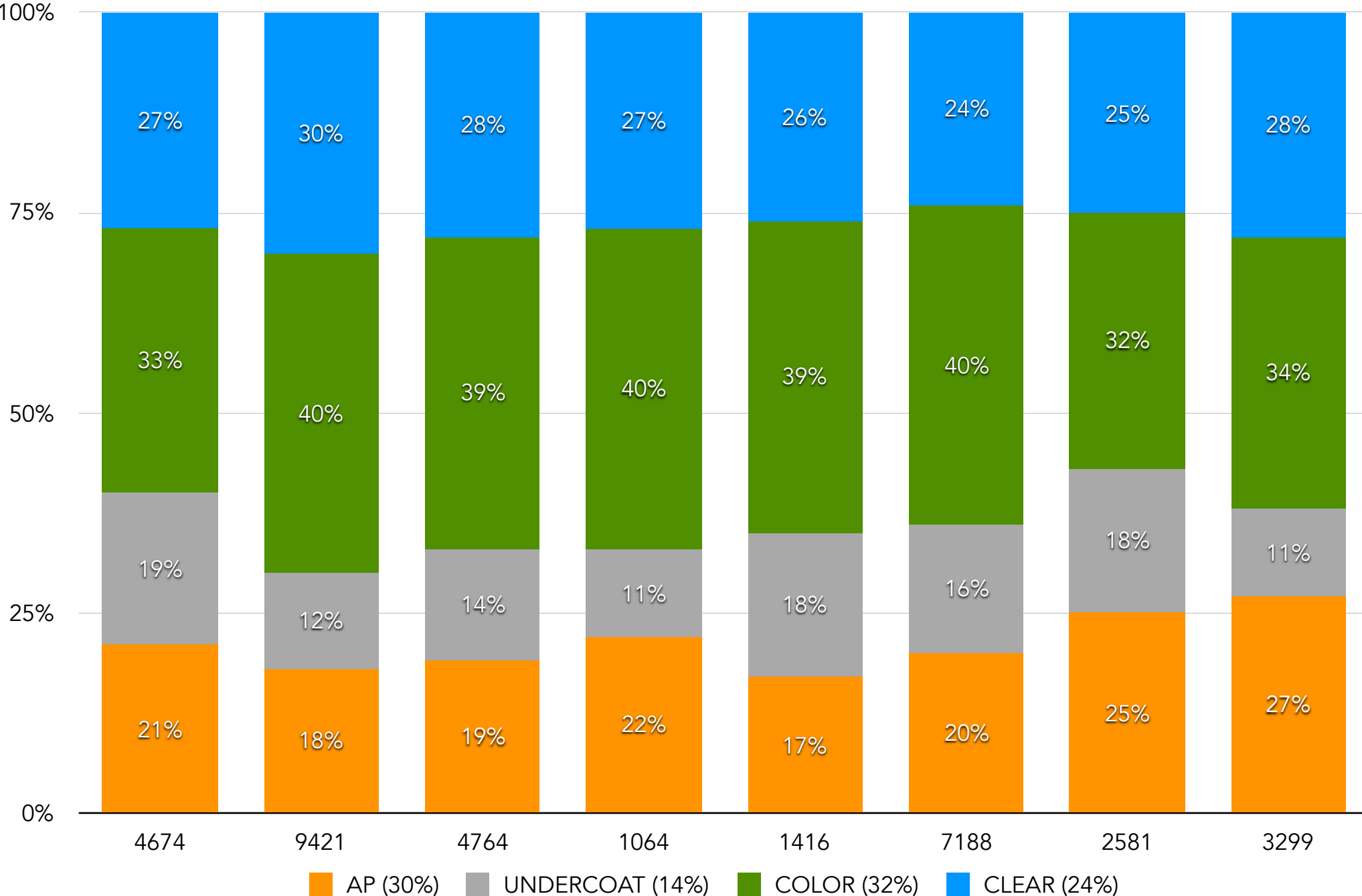
YTD PAINT AND MATERIAL COST PER REFINISH HOUR



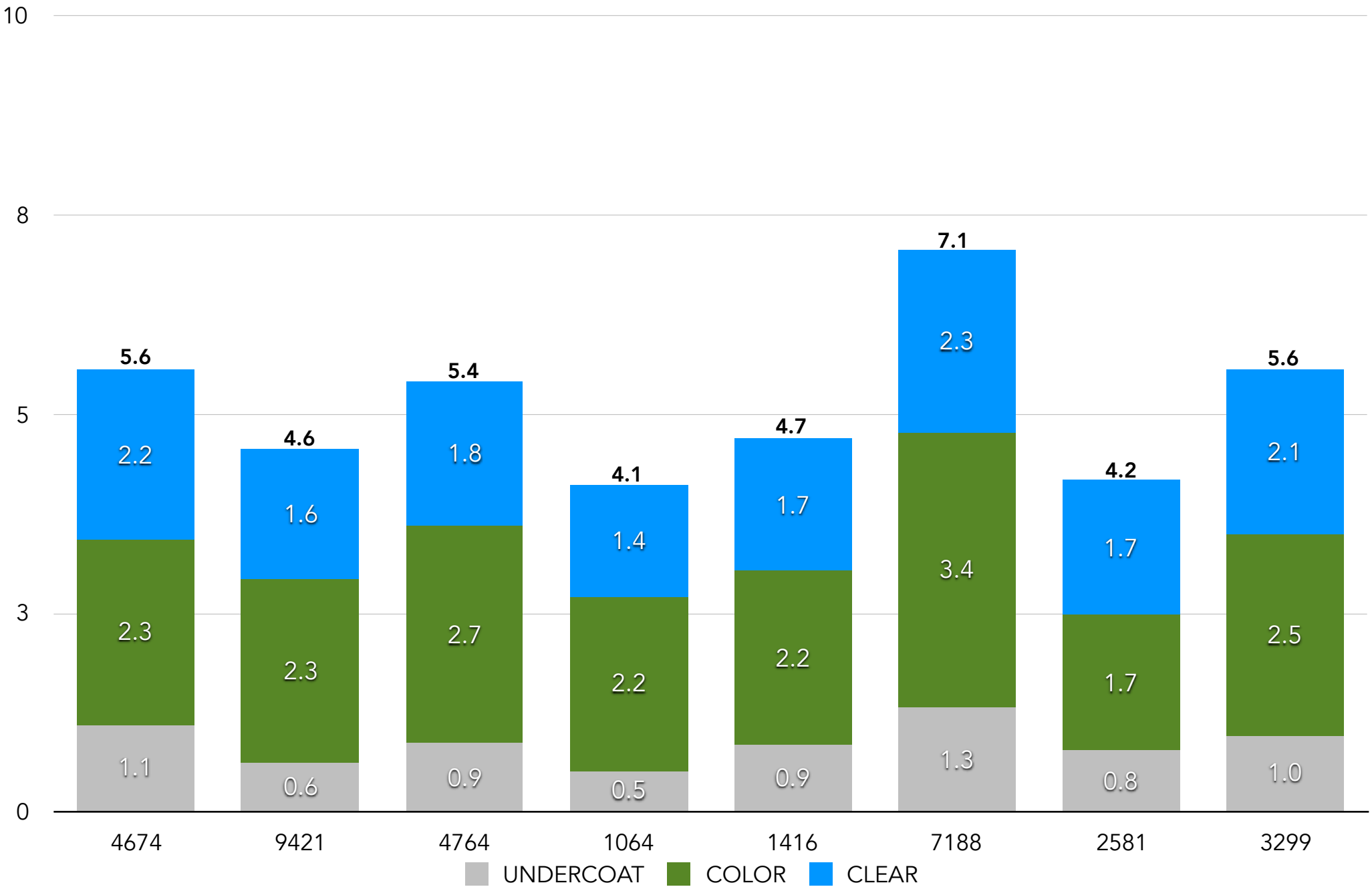
YTD EFFECTIVE P&M RATE



YTD GROUP PRODUCT MIX



YTD OUNCES OF LIQUID PER REFINISH HOUR



YTD PAINT HOURS PER GALLON OF CLEAR

